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| NZ Govt Logo | Cloud Transition ServicesService Framework: Consultancy and Professional Services: ICT Professional Services: Cloud Transition Services | Company logo |

**Service Definition**

Cloud Transition Services provide capabilities to plan, design, and deploy new applications or transition existing and legacy applications to a de-centralised, cloud based model. Services include, but are not limited to, cloud strategy, architecture, migration planning, transition execution, cloud optimisation, and operational handover of current end user services into a public or hybrid cloud environment.

**Service Contact Details**

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| Contact Name: |  |
| Contact Number: |  |
| Contact Email: |  |

**Service Summary**

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| Service Description | Please provide a summary of this service. This is an opportunity for you to market your service to agencies. |

**Cloud Transition Services Available** (tick all that apply):

[ ]  Strategy development and review

[ ]  Architectural roadmap & design, and assurance

[ ]  Cloud migration planning

[ ]  Cloud transition execution

[ ]  Hybrid cloud integration

[ ]  Cloud management, cost management, and optimisation

[ ]  Security posture assessments (business impact, communications, team design)

[ ]  Decommissioning services

[ ]  Risk identification, mitigation, and management

[ ]  Readiness assessment, management, and acceptance

[ ]  Target operating model definition

[ ]  Business change management services (business impact, communications, team design)

[ ]  Upskilling and agency readiness (coaching)

[ ]  Integrated service management design for hybrid cloud consumption (e.g. test strategy development, test plans, test execution)

[ ]  BCP and DR design

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| [ ]  Other | Please identify any other relevant cloud transition services available which are not included above.  |

**Technology Migration Services Available** (tick all that apply):

[ ]  Google G-Suite

[ ]  Office 365

[ ]  Document management systems

[ ]  Cloud optimised

[ ]  Cloud native

[ ]  Cloud identity (eg. AD migration)

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| [ ]  Other  | Please identify any other services available which are not included above. |

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| Benefits and Outcomes | Please describe the benefits and outcomes a subscribing agency will realise from this service. |
| Service and Personnel Availability | Provide information on the lead-time to provision this service following procurement by an agency. |
| Case Studies | Please provide at least one case study (in PDF format or URL link) as supporting evidence.If you are new to the market and do not have case studies, then please describe what your personnel involved as an individual in providing cloud transition services.  |

**Supplier Experience**

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| General experience in delivering and supporting this service locally in the New Zealand market  | Please provide information. |

**Business Environment Experience for this Service** (tick all that apply):

[ ]  Small scale business and enterprise environments (less than 500 users)

[ ]  Medium scale business and enterprise environments (500 – 2500 users)

[ ]  Large scale business and enterprise environments (2500+ users)

[ ]  New market entrant (no existing experience)

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| Specific industry and/or sector experience for this service | Please provide information on relevant sectors and industries that you have delivered this service to. |

**Typical Customer Engagements** (tick all that apply):

[ ]  Small “simple” engagements (e.g. up to 3 months and based on business unit and one or two services)

[ ]  Medium engagements (e.g. 3 to 9 months and based on several business units and services)

[ ]  Large “complex” engagements (e.g. longer than 9 months, with multiple services and vendors)

**Infrastructure Environment Experience for this Service** (tick all that apply):

[ ]  Customer owned ‘on premises’ infrastructure

[ ]  Private cloud infrastructure (supplier owned/operated)

[ ]  Private cloud infrastructure (3rd Party owned/operated)

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| Cloud CRM system transition experience | Please identify any specific experience with transitioning CRM systems to cloud environments. |
| Cloud ERP system transition experience | Please identify any specific experience with transitioning ERP systems to cloud environments. |
| Public cloud experience | Please provide information on your experience with public cloud environments relevant to this service. |

**Delivery Methodology and Processes** (tick all that apply):

[ ]  Traditional delivery methodology and processes (e.g. ITILv3/ITSM/SDLC etc)

[ ]  Modern service management delivery methodology and processes (DevOps, Lean/Agile, ITILv4)

**Accreditation, Certifications and Competencies**

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| Organisational Quality Management Systems Certification | Please provide information on any certifications held by your organisation (e.g. CMMI -Capability Maturity Model Integration). |
| Managed Services Provider (MSP) Certifications | Please provide information on any MSP certifications held by your organisation. |
| Other Relevant Accreditations and Certifications | Please provide details |

**Pricing Model**

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| Standard Rate Card | Please provide your standard rate card or pricing model  |
| Pricing Model | Please note that this pricing is indicative and final pricing will be negotiated when you conclude the SOW.Agencies will look at pricing to decide initial shortlist, so please provide meaningful info, such as* Rate card
* Blended rates
* Volume discounts
* Outcome based pricing options
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